

September 5, 2016

To Whom it may concern,

Archana Patel has been my business coach for the past six months. I had my doubts about the benefits of the arrangement, but she is a very friendly and professional woman, with an impressive life history of success, so I decided to take a chance.

In that time, I have made tremendous strides under her tutelage. I had made what I considered to be almost unreachable goals, in terms of new clients, and I have met those goals. I have produced a brochure for my target audience, which has yet to be utilized, and I anticipate doubling my client base once I start using that piece. She has also introduced me to several "gate openers" recently who I anticipate will bring in even more clients.

An unanticipated result of working with Archana has been in my taking strides towards my life outside of work. She has encouraged me to face and conquer my fears, and I have gone so far as to open a new office in the area to which I dream of moving.

Overall, Archana has been a coach, a mentor and a friend who is helping me realize all my dreams. I cannot recommend her more highly.

Sincerely,



Deborah P. Lathrop. PhD, LMSW